



Legal and Historical Background for Comparing Results of Employee Claims in Court and Arbitration

During most of the 19th and 20th centuries, American doctrine was “employment at will.” Employers could lawfully “dismiss their employees at will ... for good cause, for no cause or even for cause morally wrong.” *Payne*, 81 Tenn. 507, 519-20 (1884).

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By the 1980s, all but a couple of U.S. states had judicially adopted one or more of three different legal theories to modify broad at-will employment rules (St. Antoine, 41 *U. Mich. Journal Law Reform* 783, 783-84 (2008):

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- (1) Tort (contrary to public policy, *e.g.*, firing an employee for refusing to join price-fixing conspiracy);
- (2) Contract (contrary to personnel manual, *e.g.*, “We will not discharge except for good cause”); and/or
- (3) Contrary to implied covenant of good faith and fair dealing (much less common).

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The U.S. has remained one of the major industrial democracies in the world that have not ratified Convention 158 of the International Labor Organization (1982), which provides: “The employment of a worker shall not be terminated unless there is a valid reason for such termination connected with the capacity or conduct of the worker or based on the operational requirements of the undertaking, establishment or service.”

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Relying on common-law modifications of at-will employment, discharged workers won 75 percent of jury cases in California in the 1980s, with the average award about \$450,000. Nationwide, single individuals recovered million-dollar jury awards for actual and punitive damages for wrongful discharges. St. Antoine, *supra*.

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Responding to these developments, many employers imposed so-called “mandatory arbitration.” To get or keep a job, employees would have to agree to arbitrate all legal work disputes rather than take them to court. This would apply even to claims based on federal or state statutes prohibiting discrimination because of race, sex, religion, national origin, age, disability, and so on.

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In the leading *Gilmer* case, 500 U. S. 20 (1991), the Supreme Court upheld (7-2) the validity of such waivers of the right to sue. The Court noted this did not affect the capacity of the EEOC to seek victim-specific judicial relief. See also *Pyett*, 556 U.S. 247 (2009) (union's right to waive).

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Mandatory arbitration applies to 56.2% of studied nonunion private-sector employees (extrapolating, over 60 million total employees). Economic Policy Institute, *The Growing Use of Mandatory Arbitration 2* (2018).

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My colleague Lew Maltby will report on our study of the actual operation of employment arbitration and our recommendations to make it truly voluntary and fair for all parties.



Arbitration Today

- Condition of Employment

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Forced Arbitration Injustice Repeal Act (FAIR Act)

- Agreements to arbitrate must be:
- Voluntary
- Post-Dispute

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The assumption that kills you
is the one you didn't know
you made

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Employers will agree to
arbitrate after the dispute
arises

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Timing of Employment Arbitration Agreements

Pre-dispute 96%

Post-dispute. 4%

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Post-Dispute only
arbitration=
No employment arbitration

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Employment Arbitration Employment Litigation

Comparative Analysis

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Research Keys

- Look at all 2019 and 2020 AAA Employment Arbitration Cases and Federal Court Employment Cases
- Consider all cases (including motions)
- Consider comparable cases



Pre-trial Motions

- Motion to Dismiss
- Summary Judgment

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Summary

I. Employees win more often in arbitration

II. Arbitration is faster

III. Arbitration provides access to justice in smaller cases

IV. Damages in arbitration are lower



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Table I

Comparative Results of Employment Arbitration and Employment Litigation

All Cases

Arbitration (2019-2020)

Decided After Hearing	Employee Wins	Employer Wins
488	152 (31%)	336 (69%)
Decided on Pre-Hearing Motions	Employee Wins	Employer Wins
323	0 (0%)	323 (100%)
Total	Employee Wins	Employer Wins
811	152 (19%)	659 (81%)



Table I (cont.)

Comparative Results of Employment Arbitration and Employment Litigation All Cases

Court Litigation (2019-2020)

Decided After Trial	Employee Wins	Employer Wins
285	85 (30%)	200 (70%)
Decided on Motion to Dismiss	Employee Wins	Employer Wins
5,270	0 (0%)	5,270 (100%)
Decided on Summary Judgment	Employee Wins	Employer Wins
4,147	0 (0%)	4,147 (100%)
Total	Employee Wins	Employer Wins
9,702	85 (1%)	9,617 (99%)

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Settlements

- Some settlements are employee wins
- No data available of size of settlements
- Including settlements would diminish 19/1 ratio between win rates, but not eliminate it



Table II.
Speedy Trial
Length of Time from Filing to Resolution (Median)

	Arbitration	Court Litigation
Cases Tried	14.8 months	31 months
Cases Settled	9.7 months	12 months

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Table III.
Access to Justice
Arbitration
Minimum Damages to Support
Expenses= \$40K

Number of Employee Wins	Number of Wins with Damages Less than \$40K
152	58 (38%)

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Table IV.
Damages (median)

Civil Rights Statutes

Arbitration	\$39K
Litigation	\$406K

Fair Labor Standards Act

Arbitration	\$24K
Litigation	\$123K



Why?

- Larger cases go to court
- Median award in arbitration for cases large enough to litigate =
- \$189K

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Punitive Damages

- Litigation- 85%
- Arbitration- 12%

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Fair Labor Standards Act

- Double damages required unless employer had good faith and reasonable belief conduct was lawful

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Section 16(c)



Discrimination

- Liquidated damages where employer knew or had reckless disregard for whether conduct was lawful

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Applies to disparate treatment cases

Hazen Paper v. Biggens

507 U.S. 604 (1993)



Bottom Line

- Arbitration should be retained
- Arbitration should be reformed

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Real Reform

- Voluntary arbitration
pre-dispute or post-dispute
- Mandatory strong due process

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Ending Forced Arbitration of Sexual Assault and Sexual Harassment Act (EFASASHA)

- Only post-dispute agreement to arbitrate is enforceable.
- Only the first step

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How NAA Members Can Help

- Encourage labor to speak up
- Award appropriate damages.

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