

## **Marc Esposito**

Marc Esposito is the Managing Director of Labor Relations for Delta Air Lines. In this role, he is responsible for partnering with senior leadership and all operational divisions at Delta to develop a labor strategy that supports and complements the airline's business objectives while maintaining a positive and collaborative relationship with each working group. A significant part of Marc's role is to lead the collective bargaining negotiations with ALPA which have a significant impact on the airline's operational and financial performance.

Marc is a seasoned labor relations attorney with more than 20 years' experience in airline labor law, including contract negotiations and arbitration, as well as direct relationship support. Before joining Delta, Marc served as the Vice President of Labor Relations with JetBlue Airways for 5 years. He also was a partner at a prestigious law firm for 19 years where he represented carriers in dozens of collective bargaining negotiations across all work groups. Marc was one of five elected members of the law firm's Executive Committee. He currently serves on the alumni Board of Directors for Emory University School of Law.

Marc holds a BA in Political Science from the University of Rochester and a JD from Emory University School of Law, from which he graduated cum laude and order of the coif, respectively. Marc and his wife Ana have three children: Nicholas (10), Zoe (5) and Isabel (5).